

**Evaluasi Belajar Tahap Akhir Nasional
Tahun 1999
Bahasa Inggris**

Read this paragraph to answer questions number 1 and 2.'

Scientists and doctors say that about 34 million Americans are too fat. Why is this? One cause is the kind of food Americans eat. Many Americans like "fast food". These foods (such as hamburgers and ice cream) often have fattening things in them. Another cause is the way Americans eat. They often eat little snacks between regular meals. These extra foods add extra fat on the body. A third cause is not enough exercise. Americans like driving everywhere, instead of walking. They often have machines to do a lot of the work. Some Americans are also too heavy because of health problems. But for most of those 34 million Americans, the problem is the American life-style.

EBTANAS-SMA-99-01

The topic of the paragraph above is about ...

- A. the way Americans eat
- B. Americans' favorite food
- C. the kinds of American food
- D. why many Americans are fat
- E. the causes of health problems

EBTANAS-SMA-99-02

The main idea of the paragraph is ...

- A. Fast foods make the majority of Americans fat.
- B. Many Americans are fat because of their way of life.
- C. Being fat, many Americans do not have enough exercise.
- D. Eating snacks between regular meals add extra fat on the body.
- E. 34 million Americans have, health problems caused by too much fat.

Read this paragraph to answer questions number 3 and 4.

Why is Mexico City growing so fast? Where are all these people coming from? They are coming to the city from the country. Life is hard on the farms in Mexico! Most people on farms have to live a very simple life. They have no extra money for modern things. People think life in the city must be better. So they leave their farms and move to Mexico City.

EBTANAS-SMA-99-03

The best topic of the above paragraph is ...

- A. life in Mexico City today
- B. modern life in Mexico City
- C. the population in Mexico City
- D. why country people move to Mexico City
- E. how Mexican farmers live in the country

EBTANAS-SMA-99-04

What is the main idea of the paragraph above?

- A. Mexico/City is growing extremely fast.
- B. Population in Mexico City is growing fast.
- C. Living conditions in the city are very good.
- D. The farmers living in the city have a better life
- E. The hard life in the country makes the people move to the city.

Read this passage to answer questions number 5 to 9

Wholesaling is part of the marketing system which provides channels of distribution that are used to bring goods to market. Most manufactured consumer goods are marketed through an indirect channel, this might be from the manufacturer to the wholesaler to the retailer to the consumer, or through more complicated channels. However, in general, wholesalers deal in products that are to be resold by retailers to consumers. Wholesaling is mostly a field of small business, although there is a growing chain movement in the United States. About a quarter of wholesaling units account for one-third of total sales.

Two-thirds of the wholesaling middlemen are merchant wholesalers who take title to the goods they deal in. There are also agent middlemen who negotiate purchases or sales or both, but they don't take title to the goods they deal in. They sometimes take possession, though, These agents don't earn salaries. They receive commissions; this is a percentage of the value of the goods they sell.

Wholesalers simplify the process of distribution. For example, the average supermarket stocks 5.00 items in groceries alone; a retail druggist may have more than 6,00 items. Since a wholesaler handles a large assortment of items from numerous manufacturers, he greatly reduces the problem of both manufacturer and retailer. The storekeeper does not have to deal directly with thousands of different people. He may have a well-stocked store and deal with only a few wholesalers.

EBTANAS-SMA-99-05

Which statement is TRUE according to the text?

- A. Agent middlemen receive large salaries.
- B. A wholesaler usually deals with retailers.
- C. Distribution of goods requires a large capital.
- D. All consumer goods are directly sold to consumers.
- E. Storekeepers usually buy the items directly from the manufacturers.

EBTANAS-SMA-99-06

What is the topic of paragraph 3? It is ...

- A. the right of an agent middleman in the business
- B. the goods sold or bought by an agent middle-
- C. the percentage given to an agent middleman as commission
- D. the difference between, a merchant wholesaler and an agent middleman
- E. how the agent middlemen negotiate with retailers over the goods they deal in

EBTANAS-SMA-99-07

The main idea of the first paragraph is ...

- A. There are many ways to distribute goods to consumers.
- B. Wholesaling is a way of marketing goods to consumers.
- C. Wholesaling makes the distribution of goods complicated.
- D. The only channel of distribution is from wholesalers to retailers!
- E. Marketing a manufactured product is the responsibility of a wholesaler;

EBTANAS-SMA-99-08

Which of the following sequences is a direct channel of distribution?

- A. Manufacturer – wholesaler – retailer – consumer
- B. Manufacturer – wholesaler – consumer
- C. Manufacturer – wholesaler – retailer
- D. Manufacturer – retailer – consumer
- E. Manufacturer – consumer

EBTANAS-SMA-99-09

What is the main idea of the last paragraph?

- A. Wholesaler only deal with retailers.
- B. Wholesalers help retailers solve their problems
- C. Wholesalers make the distribution of goods simple.
- D. Wholesalers possess numerous manufactured – goods
- E. Wholesalers supply retailers with manufactured consumer goods.

EBTANAS-SMA-99-10

Day nurse : Morning,, Maria!

Night nurse : Hello, Gloria. I'm glad to see you.

Day nurse : Any problems?

Night nurse : Just Mr. Steel He needs watching

Day nurse : O.K What are you doing today?

Night nurse : Sleeping! Then planning my holiday

Day nurse : Lucky you! Have a nice day.

Night-nurse : Thanks. Bye!

In the dialogue, the night nurse gives information about the ...

- A. time
- B. patient
- C. mediation
- D. nurse's action
- E. progress report

EBTANAS-SMA-99-11

Annie : I can-I believe that this is my last day here.

Bob : You're leaving us today?

Annie : Yes. I'm so nervous about this

Bob : I'm sure it'll be fine.

Annie : I don't know. It will be so different.

Bob : I thought you wanted a change.

Annie : Yes, I did. And I wanted more pay. But now I'm not sure it was the right thing to do.

Bob : Stop worrying. Everything; will be fine.

From the dialogue we can conclude that Annie was ... about her decision.

- A. pleased
- B. curious
- C. doubtful
- D. satisfied
- E. contented

EBTANAS-SMA-99-12

It is 9.5C p.m. at St. George's Hospital, and the night staff are on duty.

Nurse : What are you watching? ,

Ray : A serial "The Old Curiosity Shop; It's the second episode.

Nurse : What's it like?

Madge : Not too bad - but I think the book is better..

Nurse : It's written by Charles Dickens, isn't it?

Madge : Yes. According to the Radio Times it's one of the great English classics, first published in 1840.

George : Well I prefer watching Dickens to reading him. The TV version is easier to understand.

Ray : I never liked the book, and I don't like the serial.

Daphine: Ssh... Talk about it later. It's all new to me. and I'm enjoying it.

Nurse : Sorry, but I'm afraid it's time for bed in ten minutes.

The patients do not watch the end of the film because ...

- A. the story is written by Charles Dickens
- B. they don't want to watch the film
- C. one of them doesn't like the film
- D. the books is better than the film
- E. they must go to bed

EBTANAS-SMA-99-13

Susi : Let's go to the Jazz Festival tonight!

Yani : You go, please. Jazz is not my music. I'd, better go back to my books.

From the dialogue we know that Yani ... Susi's invitation.

- A. prefers
- B. refuses
- C. ignores
- D. accepts
- E. hates

EBTANAS-SMA-99-14

Steve : Do you think that publishing this news will mean a huge increase in our sales volume?

Robert: ... but it's worth considering,

- A. I agree
- B. I don't think so
- C. I appreciate it
- D. I am not sure
- E. I am confused

EBTANAS-SMA-99-15

Dodi : I'd like you to help me market my product. If you are successful, I'll give you 20% of the profit

Tom : ... When can I start?

- A. Wait a minute
- B. That's not fair
- C. I don't mind
- D. Be sensible
- E. It's a deal

Read this dialogue to answer questions number 16 to 20.

Walker : Well, Jim, as my secretary, you will be expected to know certain things about banking.

Jim : I'm very anxious to learn. As you know, I hope to make my career in banking.

Walker : Good. Let's take some time now to talk a bit about it. What services are you familiar with in the bank?

Jim : Oh, you know. I'm familiar with checking and savings account, safety deposit boxes, insurance and things like that.

Walker : That's a start.

Jim : I'm not too sure about the services banks offer to businesses:

Walker : Then we should discuss that. That is in fact more directly concerned with what passes over my desk.

Jim : I guess businesses come to the bank for loans.

Walker : Exactly, We make loans to corporations, to organizations, to individuals and to small companies. For this service, we always charge interest.

Jim : How does the bank decide, whether a business should receive a loan?

Walker : First of all, we request a financial statement. This lists what the company has in inventory accounts receivable and other assets and liabilities. The company's income and expenses are shown in a profit and loss statement.

Jim : In other words, you look over the financial situation of the company.

Walker : yes. then, if the company is eligible for a loan, it may choose a short-term loan-say, for a week to 90 days-or a loan for a longer period of time.

Jim : I see.

Walker : The bank also decides what the company can spend the money for.

Jim : How much interest does the bank charge on these loans?

Walker : That can vary. We have what is, called the prime rate, which is the lowest interest rate available at the particular time, this is available to preferred customers.

Jim : Do you decide on a prime rate?

Walker : Oh, no! this is set by the major lending banks.

EBTANAS-SMA-99-16

According to the dialogue Jim is not familiar with ...

- A. insurance
- B. making loans
- C. savings accounts
- D. checking accounts
- E. safety deposit boxes

EBTANAS-SMA-99-17

What is mainly discussed in the dialogue?

- A. Jim 's carcer at the bank.
- B. What short - term loans are.
- C. How interest rates are determined.
- D. How to evaluate loan applications.
- E. The importance of financial statements.

EBTANAS-SMA-99-18

According the text which of the following statements is NOT TRUE about loans?

- A. There are two kinds of loans.
- B. Banks charge interest on loans.
- C. Loans are also given to individuals.
- D. The same interest is charged on loans.
- E. The loan can be used after being approved by the bank.

EBTANAS-SMA-99-19

The following are stated in a financial statement *except* the company's ...

- A. assets
- B. income
- C. expenses
- D. liabilities
- E. insurance

EBTANAS-SMA-99-20

The bank where Jim works does not give loans to ...

- A. organizations
- B. individual
- C. small companies
- D. big corporations
- E. financial institutions

Fill in the blanks with the most appropriate words.

Food which is kept too long may (21) ... because it can be subject to moulds and bacteria. Canning, (22) ... protects the product from (23) ... by putting it in a well - sealed (24) ... No chemical preservatives are needed because this (25) ... canned food will not deteriorate before the (26) ... date labeled on the can.

EBTANAS-SMA-99-21

- A. boil
- B. decay
- C. freeze
- D. weaken
- E. proceed

EBTANAS-SMA-99-22

- A. however
- B. whatever
- C. wherever
- D. whenever
- E. whichever

EBTANAS-SMA-99-23

- A. that
- B. this:
- C. both
- D. either
- E. neither

EBTANAS-SMA-99-24

- A. box
- B. shelf
- C. chest
- D. cupboard
- E. container

EBTANAS-SMA-99-25

- A. closely
- B. strictly
- C. properly
- D. instantly
- E. particularly

EBTANAS-SMA-99-26

- A. aged
- B. ended
- C. ancient
- D. finished
- E. expiration

EBTANAS-SMA-99-27

Mom : Don. you must not forget to lock the door before you go to bed. It's not safe these days.

Doni : All right, mom.

In the dialogue, Doni's mother ... Doni not to forget to lock the door.

- A. warned
- B. asked for
- C. prohibited.
- D. talked over
- E. remembered

EBTANAS-SMA-99-28

A rainbow, which has beautiful stripes. ... in the sky after a rain.

- A. sets
- B. rises
- C. shines
- D. appears
- E. explodes

EBTANAS-SMA-99-29

X : Was there any trouble at the demonstration?

Y : Yes, about 20 people ... arrested.

- A. are being
- B. have been
- C. will be
- D. were
- E. are

EBTANAS-SMA-99-30

The police ... the robbery are looking for three men.

- A. are investigating
- B. they investigate
- C. investigating
- D. investigated
- E. investigate

EBTANAS-SMA-99-31

Ann is going to America next month. She's never been there before.

She's really ... now.

- A. excited
- B. worried
- C. confused
- D. horrified
- E. surprised

EBTANAS-SMA-99-32

We decided to stay home because Sita wasn't very keen on ... out in the rain.

- A. go
- B. goes
- C. went
- D. to go
- E. going

EBTANAS-SMA-99-33

Ann : How was your vacation?

Beni : It was OK, but every time I lit up a cigarette, someone asked me to stop smoking. I'm getting sick of all these restrictions.

From the dialogue above we know that Beni seems a little bit ...

- A. disagreeable
- B. dissatisfied
- C. uncertain
- D. worried
- E. bored

EBTANAS-SMA-99-34

- Ani : What a nice dress! Did you make it yourself?
Ati : Oh, I got it made.
The underlined sentence means ...
A. Ati bought the dress
B. Ati made the dress herself
C. Ati had to make her dress
D. Someone made All's dress
E. Ati wanted Ani to make the dress

EBTANAS-SMA-99-35

- Dedi : Mom, I am invited to Yulia's birthday party tonight.
Is that all right?
Mother : ..., but be home before 12.
A. You will go
B. You may go
C. Should you go
D. You had to go
E. Do you have to go

EBTANAS-SMA-99-36

- X : Let's carry out this plan right away.
Y : What plan?
X : To support the low income employees with 10 kg rice each month.
Y : If that's the plan, ...!
A. I receive
B. I accept
C. I agree
D. I take
E. Hike

EBTANAS-SMA-99-37

- A fiend of mine ... father is the manager of a company helped me to get a job.
A. whose
B. whom
C. which
D. who
E. that

EBTANAS-SMA-99-38

- Edi : Would John be angry if I took his bicycle without permission?
Roni : Of course.
From the dialogue we know that
A. John is angry now
B. Edi borrows John's bike
C. someone, takes John's bike
D. Edi is not using John's bike
E. Roni forbids Edi to use John's bike

EBTANAS-SMA-99-39

- The music next door is very loud. I wish someone turned it down.
The underlined sentence means ...
A. I will turn the music down
B. someone turns the music down
C. I ask someone to turn the music down
D. I feel annoyed with the music next door
E. someone asks me to turn the music down

EBTANAS-SMA-99-40

- People living near this river are prohibited to use its water because it has been heavily ... with industrial chemical wastes.
A. refined
B. purified
C. damaged
D. restricted
E. contaminated

EBTANAS-SMA-99-41

- The government has given a/an ... to factories which are polluting a neighboring river with their waste.
A. note
B. warning
C. attention
D. regulation
E. announcement

EBTANAS-SMA-99-42

- It's incredible that in our country the inflation rate has risen to two digits.
The underlined word means ...
A. impolite
B. impossible
C. unbreakable
D. unbelievable
E. uncomfortable

EBTANAS-SMA-99-43

- Candi Borobudur is a/an ... work of art which depicts the history of Buddhism.
A. relaxing
B. motivating
C. spectacular
D. entertaining
E. encouraging

EBTANAS-SMA-99-44

- To attract readers, a reporter should provide up to date articles for his newspaper.
The underlined words means ...
A. modern
B. earliest
C. factual
D. latest
E. good

EBTANAS-SMA-99-45

- Indonesia exports commodities such as oil natural gas and tin. These commodities belong to the class of ...
A. crops
B. timber
C. fabrics
D. services
E. minerals,

EBTANAS-SMA-99-46

In the era of high - technology solar energy is used to power various devices used to make life more comfortable.

The underlined word means ...

- A. designs
- B. sources
- C. inventions
- D. equipment
- E. development

EBTANAS-SMA-99-47

Accepted behavior among members of a particular social group is a part of ...

- A. law
- B. rule
- C. culture
- D. attitude
- E. education

EBTANAS-SMA-99-48

Generally pregnant employees are allowed a three - month leave by a company.

The underlined words mean ... for three months.

- A. permission to be absent from work
- B. allowance to buy necessary things
- C. agreement to take the job home
- D. assistance to finance their life
- E. request to get their salary

EBTANAS-SMA-99-49

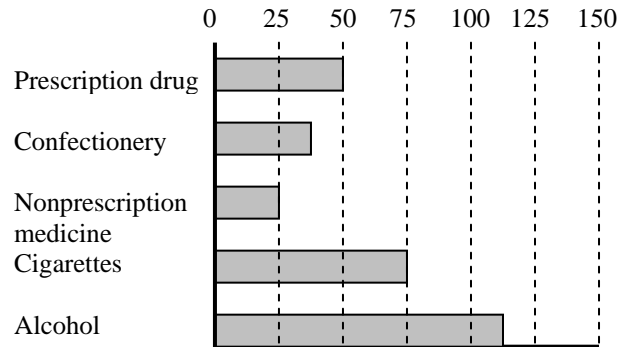
A leak in a nuclear power station endangers the lives of people living in its surroundings.

The underlined word means ...

- A. explosion
- B. power
- C. source
- D. crack
- E. spot

Read the following graphic to answer question number 50.

US Spending on selected consumer goods.



EBTANAS-SMA-99-50

From the graph we may conclude that ...

- A. the average US citizen spent more on cigarettes than on alcohol
- B. the average American spent more than a hundred dollars on alcohol
- C. the total sales of prescription drugs were more than that of cigarettes
- D. more nonprescription medicine was used in the US than prescription drugs
- E. American citizen spent less on confectionery than on nonprescription medicine